

Hourly Billing

The Bar and Grill Singers

Bill me for the legal work, bill by the quarter hour
Bill for the correspondence, bill for the phone calls
Bill for the file review, bill for the research
Bill for the thinkin' and the readin' and the pleadin'
Bill for the mail and the paper that it's written on
Bill for the coffee and the staples and the typewriters
Look, whaddy talk, whaddy talk, whadda talk
Whadda talk, whadda talk?
Where d'ya get it?
Whaddy talk?

You can talk, you can talk, you can bill it when you talk
You can bill it, bill it, bill it when you talk and you talk
You can talk, talk, talk, talk, bill it, bill it, bill it
You can talk, all you wanna and your clients always pay
No you can't, no you can't
'Cause you got attorney client duties
Shh, shh, shh, shh, shh, shh, shh

The insurance companies made the trouble
Made the layers have to bill, have to bill, have to
bill
Have to bill by the hour
7,8,9,10,12,14,22,23 hours if you want to eat
Yes, sir! Yes, sir!
Whose gonna hire any little-bitty nine-to-four
Kind of firm anyway?
Whaddy talk, whaddy talk?
Where d'ya get it?

Gone! Gone!
Gone with the small town general practitioner
Gone with the one time flat-fee fix er-up
Gone with the family lawyer-friend
Ever had a problem with a monthly bill?
Bill? Bill? Bill? Bill? Bill? Bill? Bill? Yes! No!
Just a minute, just a minute, just a minute!
Never thought about a monthly bill

That'll help with the overhead! Help with the

overhead!
When do clients pay?
They can pay in 30 days!
They can pay in 30 days!
Or upon receipt...It's just an invoice-for-a-fee-
service-
rendered-pay-upon-receipt-or-deposit a retainer-
sales-slip
That's how they pay your bill, pay your bill
What's a decent rate, what a rate?
It's a sham - don't forget attorney client duty

Be a specialist
Be a what? Be a what?
Be a specialist...get Board Certified
Be the first in your town to be certified
And the clients will come
Certified? Certified?
And incorporate, incorporate
Associates too...Let the profits flow up to the top
And the cash will start flowin'

Well, I don't know much about that
But I don't know you can't make a livin' sellin'
lawyer's time, no sir
Writin' up wills perhaps, and
Here and there a lawsuit
No, you gotta sell time, your time
And I know how you do it
And you live like a king
Make a killin' with your billin' and
your hourly fee
And when the month ends, I'm tellin' you buy
What else: the money flows in, yes sir, yes sir
When the month ends, I'm tellin' you boy
What else: the money flows in, yes sir, yes sir
But what about attorney client duty?

Lyrics Submitted by Gregory B Acedo

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